VCE Business Management: Performance descriptors

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| **VCE BUSINESS MANAGEMENT****SCHOOL-ASSESSED COURSEWORK** |
| **Performance descriptors** |

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| ***Unit 3******Outcome 2******Explain theories of motivation and apply them to a range of contexts, and analyse and evaluate strategies related to the management of employees.*** | **DESCRIPTOR: typical performance in each range** |
| **Very low** | **Low** | **Medium** | **High** | **Very high** |
| Limited description and application of concepts and terms relating to the theories of motivation and strategies related to the management of employees. | Some description and application of concepts and terms relating to the theories of motivation and strategies related to the management of employees. | Relevant description and application of concepts and terms relating to the theories of motivation and strategies related to the management of employees. | Detailed description and application of concepts and terms relating to the theories of motivation and strategies related to the management of employees. | Comprehensive description and application of concepts and terms relating to the theories of motivation and strategies related to the management of employees. |
| Basic interpretation and discussion of knowledge relating to the theories of motivation and strategies related to the management of employees. | Some interpretation and discussion with some comparison of knowledge relating to the theories of motivation and strategies related to the management of employees. | Reasonable interpretation, discussion, comparison and/or evaluation of knowledge relating to the theories of motivation and strategies related to the management of employees. | Insightful interpretation, discussion, comparison andevaluation of knowledge relating to the theories of motivation and strategies related to the management of employees. | Sophisticated interpretation, discussion, comparison and evaluation of knowledge relating to the theories of motivation and strategies related to the management of employees. |
| Limited analysis of case studies and contemporary examples of business management related to managing employees. | Some analysis of case studies and contemporary examples of business management related to managing employees. | Adequate analysis of case studies and contemporary examples of business management related to managing employees. | Detailed analysis of case studies and contemporary examples of business management related to managing employees. | Thorough analysis of case studies and contemporary examples of business management related to managing employees. |
| Basic application of knowledge related to managing employees to practical and/or simulated business situations. | Narrow application of knowledge related to managing employees to practical and/or simulated business situations. | General application of knowledge related to managing employees to practical and/or simulated business situations. | Well-considered application of knowledge related to managing employees to practical and/or simulated business situations. | Comprehensive application of knowledge related to managing employees to practical and/or simulated business situations. |
| Basic justification of the theories and strategies used to manage employees and improve business performance. | Some justification and limited evaluation of the theories and strategies used to manage employees and improve business performance. | Satisfactory justification and evaluation of the theories and strategies used to manage employees and improve business performance. | Thorough justification and evaluation of the theories and strategies used to manage employees and improve business performance. | Sophisticated justification and evaluation of the theories and strategies used to manage employees and improve business performance. |

KEY to marking scale based on the outcome contributing 40 marks

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| Very low 1–8 | Low 9–16 | Medium 17–24 | High 25–32 | Very high 33–40 |